

# Renee Quattrocchi

## Eye Wear Field Rep./Outside Sales Arizona - Account Management

Phoenix, AZ

reneemichelleaz@yahoo.com - (480) 495-7991

Authorized to work in the US for any employer

### WORK EXPERIENCE

#### **Eye Wear Field Rep./Outside Sales Arizona**

Account Management - June 2014 to Present

Relationship Builder, Cold Call Expert, Return & Follow Up On Calls, Generate My Own Leads And Build Book Of Business, Merchandise, Account Management.

#### **Marketing/ Sales**

I Reverse Home Loans - Carlsbad, CA - May 2012 to May 2014

Loan Officer - Originate reverse mortgages. Interacted with Senior population to market, sell and close reverse mortgages. Called from leads and cold calls, returning client calls and answering inquiries.

#### **Marketing Representative to Reverse Mortgage Specialist**

Joan Quattrocchi / Mortgage Branch - Surprise, AZ - September 2005 to May 2012

Called from leads and cold calls, helping to process reverse mortgage files, returning all client calls. Community liaison with senior centers and other senior networking to market for reverse mortgage specialist. Worked closely with reverse mortgage specialist to build Arizona market and educate Senior citizen prospects.

#### **Owner**

Let's Face It Skin Care - Scottsdale, AZ - September 1994 to 2005

Licensed and Qualified Esthetician - Provided complete program of professional skin care services to clients, including facials, body waxing and skin peels. education with extensive product knowledge training.

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### PROFESSIONAL SKILLS

- Marketing & Sales ● Product Knowledge
- Problem Solver ● Customer Service
- Lead Producer ● Business Network

#### **Counter Manager**

Clinique Cosmetics - Phoenix, AZ - 1990 to 1993

Implemented promotions, coordinated with various advertising and marketing programs, ordered and controlled inventory, provided customer assistance through product knowledge, set monthly goals.

### EDUCATION

Allure Career School of Beauty - Scottsdale, AZ

1993 to 1994

## ADDITIONAL INFORMATION

### CORE COMPETENCIES

- Outside Marketing ● Market Identification
- Lead Generation ● Interpersonal Communication